



Lyle Landowski, Partner
Office Brokerage
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As part of the Inland Companies Office Brokerage team, Lyle focuses on owner and tenant representation and sales to investors and owners of real estate. His consultative approach and successful track record has earned him the respect of his peers, as well as his clients throughout the Milwaukee area. His success, work ethic, and knowledge of the industry accelerated his position in the company to Partner.

Lyle's in-depth knowledge and understanding of the local commercial real estate market along with his tireless work ethic ensure his clients make well-informed real estate decisions. He accomplishes this through a clear understanding of his clients' objectives as he implements a thorough strategy within every detail of the assignment.

Lyle is currently responsible for the leasing and sales of 1.7 million square feet of space. His representative client list includes M & I Bank, HRPT Properties Trust, The Geneva Organization, Zeller Realty, Dermond Properties, State Farm Insurance and The Business Journal.

Prior to joining Inland Companies, Lyle worked as a broker with NAI MLG Commercial. He was also Sales Manager for Vector Marketing's Milwaukee Office.

Education

- St. Norbert College, Green Bay, WI
BBA, minor in Leadership
(magna cum laude)
- CCIM 101, 102 and 103

Areas of Expertise

- Office leasing and sales
- Landlord and tenant representation
- Land acquisition and disposition
- Special asset services

Professional Memberships

- Certified Commercial Investment Manager Candidate (CCIM)
- NAIOP, Commercial Real Estate Development Association
- Commercial Association of REALTORS Wisconsin (CARW)

Achievements/Leadership

- NAIOP Board Member
- NAIOP Developing Leader Committee Chair
- CARW Programs Committee Chair
- CARW Investment Deal of the Year Award
- NAIOP 2008 National Developing Leader Award
- Guest Lecturer—UWM School of Business

Community Service

- Habitat for Humanity
- Outreach Prison Basketball