



*Joseph F. Lak, Jr.*  
*Office Brokerage*  
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Joe started his career with Inland Companies in 2005 in the Madison office. Shortly thereafter, he joined the office brokerage group at Inland's headquarters in Milwaukee.

Prior to working at Inland, Joe was involved in the conservation side of real estate working for The Conservation Fund in their land acquisition department. Joe focused on tax credit allocation, zoning regulation and acquisition of large-scale land tracts in both the Milwaukee, WI and Ann Arbor, MI metro areas.

Joe is a graduate of the Real Estate and Urban Land Economics Program at UW Madison as well as the European Economic Policy Program at Albert Ludwigs University in Freiburg, Germany.

As an office broker, Joe's core business is slated towards sale, lease and development transactions of office and medical office buildings in the greater Milwaukee area.

#### **Education**

- University of Wisconsin, Madison  
BBA - Real Estate and Urban Land Economics; Management and Human Resources

#### **Areas of Expertise**

- Leasing and sales of commercial office and medical investments
- Corporate, owner and tenant representation
- Research analysis

#### **Professional Memberships**

- Wisconsin Real Estate Alumni Association (WREAA)
- Vice President—Panther City Real Estate Group
- Commercial Association of REALTORS, Wisconsin (CARW)
- Building Owners and Managers Association (BOMA)
- NAIOP, Commercial Real Estate Development Association
- Waukesha County Chamber of Commerce

#### **Awards**

- CoStar Power Broker Award
- Past Inland Companies Rookie of the Year
- Wisconsin Real Estate Alumni Association Undergraduate Scholarship Recipient
- Mortar Board Alumni Club of Milwaukee Award
- Harvard Book Award
- School of Business Honors Program
- Guest Lecturer—University of Wisconsin