



*Jim Larkin*  
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*Industrial Brokerage*  
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Jim Larkin joined Inland Companies in 2008 as an Industrial Commercial Broker.

Prior to joining Inland, Jim was a player, assistant coach and assistant camp director for the *Chicago Storm Professional Indoor Soccer Club*.

The professionalism, leadership skills and competitive drive Jim endured as a professional soccer player and coach provides Jim with the solid foundation to thrive as a top producer in the commercial brokerage industry. Jim was also involved with marketing, advertising, public speaking and community development activities while a professional soccer player and coach, allowing Jim to build relationships and network in a professional business environment.

Prior to his career as a professional soccer player, Jim has four years of marketing and sales experience as an account representative/sales representative.

### *Education*

- Virginia Commonwealth University  
Richmond, Virginia  
Bachelor of Science-School of  
Business, Marketing Major

### *Areas of Expertise*

- Industrial leasing and sales
- Landlord and tenant representation
- Research and analysis
- Implementation of marketing campaigns

### *Professional Memberships*

- Commercial Association of REALTORS  
Wisconsin (CARW)
- NAIOP, Commercial Real Estate  
Development Association
- Waukesha County Chamber of  
Commerce (WCCC)

### *Community Service*

- SC Waukesha-Staff Coach  
Boys and Girls U-15 - U-18